



## JOB DESCRIPTION

**TITLE:** Project Developer – Energy Storage

**Department:** Development

### THE COMPANY

GlidePath Power Solutions LLC, based in Chicago, IL, is a developer, owner, and operator of energy storage projects throughout the USA. GlidePath's mission is to accelerate the energy transition to a 100% carbon-free electric grid deliberately and profitably through sustainable, accessible energy storage development, deployment, operations, and optimization.

## JOB DESCRIPTION

### POSITION OVERVIEW

Glidepath is looking for an experienced project developer to manage utility-scale energy storage project development in the Northeast (NYISO, PJM, and ISO-NE) and South (ERCOT) from leasing, permitting, and interconnection efforts through sponsoring projects at final investment decision and adequate handoff to the project execution team. Reporting to the VP of Development, the successful candidate will lead cross-functional project teams that consist of internal staff and external consultants with expertise in engineering, permitting, environmental studies, real estate/title, and transmission. This exciting position will require an entrepreneurial skillset: developing large energy storage projects in urban/suburban/rural environments with potentially complex development plans and engineering solutions. Previous experience in utility-scale storage, solar, or wind development is strongly preferred. Good judgment and strong project management, negotiation, and leadership skills are key valued attributes for this dynamic position.

### RESPONSIBILITIES

- Develop utility-scale BESS projects from prospecting through final investment decision
- Use commercial guidance to identify project locations with the ability to understand project success and identify critical flaws
- Site acquisition including landowner lease/purchase option negotiations
- Creation and management of an overall project strategy plan
- Use strong project management fundamentals to develop and own project schedule, critical path, and critical issues management and reporting
- Project budget and cash flow projection, management, and tracking
- Coordination of the project interconnection process
- Support of pro forma financial modeling
- Proactive coordination of preliminary project design / working with construction team to generate creative design solutions for complex project sites
- Creation and management of a project public relations plan
- Coordination of project environmental studies
- Coordination of local, state, and federal permitting processes
- Coordination and negotiation of real estate curative items



- Prepare and submit land use permitting applications, execute on permitting strategy, manage consultants, and attend and present at permitting meetings and hearings
- Negotiation of local tax abatement
- Remain apprised of and communicate with the team on relevant regulatory or legislative matters at the local or state level
- Must be willing to travel 25%+ of time

## SKILLS AND REQUIREMENTS

- 4-year college degree required
- Project development/management experience
- 2+ years development experience in the renewable energy / energy storage industry
- Excellent interpersonal, communication, negotiation, and stakeholder engagement skills
- Strong work ethic and ability to self-start in a fast-paced environment
- Results-driven and solutions-oriented
- Knowledge of environmental and site permitting processes
- Proven track record in project management and permitting success
- Knowledge of energy industry specific regulatory and legislative frameworks included tax abatement
- Proficiency in Microsoft Office – Excel, Word, Power-Point, etc.
- Microsoft Project, Primavera, or similar software experience
- Preference for a dynamic work environment and industry that is constantly changing
- Leadership traits are key; must have the ability to successfully lead cross-functional and dynamic project teams in a matrix organization
- Job Location: Chicago, IL strongly preferred

## ADDITIONAL SUCCESS FACTORS

- Familiarity with energy storage technologies and applications
- Self-motivated with an ability to own and lead resolution of difficult issues with a sense of urgency
- Ability to both manage short-term request and longer-term projects
- Demonstrated success in developing projects through to financial close and/or full operations
- Experience with CAD and/or GIS software

## PHYSICAL DEMANDS

The physical demands described here are representative of the requirements that must be met by an employee to successfully perform the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions to the extent such accommodation does not create an undue hardship on the business. While performing the duties of this job, the employee is regularly required to use a computer keyboard and mouse; reach with hands and arms; talk and listen. The employee is frequently required to sit or stand at a desk and utilize a computer for extended periods of time. Employee may also experience outside work environments while onsite as well as occasional travel.



*The above statements are intended to describe the general nature and level of the work being performed by people assigned to this job position. This is not an exhaustive list of all duties and responsibilities. GlidePath reserves the right to amend and change responsibilities to meet the business needs as necessary.*

#### **BENEFITS**

GlidePath provides a comprehensive benefits package that include generous paid time off, medical, dental, vision plans, health savings account (HSA), 401(k), term life insurance, short-term and long-term disability benefits

#### **To Apply:**

Please send a resume with subject line: "Project Developer" to [careers@glidepath.net](mailto:careers@glidepath.net)

For more information: [www.glidepath.net](http://www.glidepath.net)

Successful applicants for a position at GlidePath may be required to sign a confidentiality and noncompetition agreement and submit to a background check as a condition of employment. Applicants that are currently under a non-competition restrictive covenant agreement with a current or former employer that would prohibit the individual from being able to work for GlidePath in this position will not be eligible for employment and should not apply for this job position.

**GLIDEPATH IS AN EQUAL OPPORTUNITY EMPLOYER. GLIDEPATH WILL CONSIDER REASONABLE ACCOMODATOINS THAT DO NOT CREATE AN UNDUE HARDSHIP ON THE BUSINESS FOR APPLICANTS TO COMPLETE THE APPLICATION PROCESS.**